AERO CONSULTANTS (UK) LTD



13 -14 Clifton Road, Huntingdon, Cambridgeshire, PE29 7EJ

T: +44 (0)1480 432111

F: +44 (0)1480 412910

E: sales@aero-consultants.co.uk

www.aero-consultants.co.uk

15 February 2019

BREXIT Contingency Plan - Aero Consultants (UK) Ltd

Dear valued customer,

The date has been set for 'Brexit' on 29th March 2019. On that date the UK and the EU will enter a "transition period". This period will exist until 31st December 2020. During this transition period the UK and EU will continue to operate under the same conditions as those prior to 29th March. If a withdrawal agreement is not sanctioned then there will be no transition. This scenario is much more concerning, but Aero Consultants will still operate and offer our customers the best solution possible.

Aero Consultants imports and exports products throughout the UK, EU and the rest of the World. All the products that we supply are affected by the trading relationship between the EU and UK. Aero Consultants are a registered UK Economic Operator, and have an EORI number. We are experienced in the preparation of relevant customs documents and hazardous goods export paperwork (including country of origin information, tariff codes etc.). We are also consulting with our key freight suppliers who have expertise in supplying materials across different trading areas and we are including their expertise into our own processes, where applicable. All carriers used by Aero Consultants are Authorised Economic Operators, and have confirmed that they are ensuring that they have the resources available to manage the additional import & export declarations on our behalf.

Aero Consultants has, for some time, been increasing our already substantial stockholding in the UK. This will help mitigate any delays resulting from increased customs surveillance of imports. We can also confirm that Aero Consultants has cash resources to increase inventory levels at short notice. Any increase in import VAT & duty can also be offset against our duty deferment account.

Aero Consultants also supports the UK government's position that the UK will remain a member of ECHA and will continue to follow the requirements of REACH and other related policies.

Aero Consultants already use internationally recognised Certificates of Conformity issued under our AS EN 9120 Rev B certification. This accreditation is already applicable in the EU, the UK and throughout the rest of the World.

Until we are clearer on the nature of the UK's withdrawal from the EU there will, inevitably, be a huge amount of uncertainty. We hope that the above can provide some assurance that, whatever the outcome of 'Brexit', we will ensure that we continue to offer the excellent service that you expect from Aero Consultants. If you have any further questions, please do not hesitate to contact us.

Yours sincerely,

Darren Coniff

Sales and Marketing Director